



FRIEDER LEMPP

Ph.D., Logic

Assistant Professor, International Negotiation

f.lempp@ieseg.fr

EDUCATION

- 2009** Ph.D., Logic, Victoria University of Wellington, New Zealand
- 2006** M.A., Logic, Mathematics, Psychology, University of Leipzig, Germany
- 2004** B.A., Logic, Victoria University of Wellington, New Zealand

RESEARCH INTERESTS

Automated negotiation, Computational modelling, Interest-based negotiation, Mediation, Negotiation support systems

EMPLOYMENT EXPERIENCE

ACADEMIC:

- 2018 - Present** Director, IÉSEG International Center on Negotiation, IÉSEG School of Management, France
- 2017 - Present** Assistant Professor, IÉSEG School of Management, France
- 2015 - 2017** Director, Dispute Resolution Centre, Massey University
- 2013 - 2017** Senior Lecturer in Dispute Resolution, Massey University
- 2009 - 2009** Research Assistant, New Zealand School of Government, Wellington, New Zealand

PROFESSIONAL:

- 2010 - 2012** Analyst, New Zealand Treasury (Ministry of Finance), Wellington

COURSES TAUGHT

- Decision game, Grande ecole

INTELLECTUAL CONTRIBUTIONS

Papers in refereed journals

Published

- Lempp F., (2019), Sources of Conflict in Post-Independent Melanesian Island States, *Political Science Applied*, 9, pp. 39-42
- Lempp F., (2017), A Software Implementation and Case Study Application of Lempp's Propositional Model of Conflict Resolution, *International Journal of Conflict Management*, 28(5), pp. 563-591
- Sulaiman R., Toulson P., Brougham D., Lempp F., (2017), The Role of Religiosity in Ethical Decision-Making at the Workplace: Focus on Islam, *Advanced Science Letters*, 23(9), pp. 8335-8340(6)
- Lempp F., (2016), A logic-based model for resolving conflicts, *International Journal of Conflict Management*, 27(1), pp. 116-139
- Lempp F., Maracz L., (2015), Using logic to model interests in ethnic conflicts: the case of the Hungarian minority in Slovakia and Slovenia, *European and Regional Studies*, 8(1), pp. 23-41
- Lempp F., (2014), Konfliktlösung aus Logischer Sicht, *Die Wirtschaftsmediation*, 3(1), pp. 16-18
- Lempp F., (2014), Using Alternative Dispute Resolution to Settle Disputes: The Case of New Zealand, *Political Science Applied*, Special Issue (1), pp. 37-42
- Lempp F., Meyer A., (2014), Editorial, *Political Science Applied*, Special Issue (1), pp. 1-2
- Boston J., Lempp F., (2011), Climate change: explaining and solving the mismatch between scientific urgency and political inertia, *Accounting, Auditing & Accountability Journal*, 24(8), pp. 1000-1021
- Lempp F., (2008), The Logical Structure of International Trade Theory, *Erkenntnis*, 69(2), pp. 227-242
- Lempp F., (2006), Linking Top-Level Ontologies and Surgical Workflows, *International Journal of Computer Assisted Radiology and Surgery*, 1(1), pp. 437-454

Communications in refereed conferences

International

- Lempp F., (2019), *Why Are Some Goals More Difficult to Achieve Than Others? A Logical Perspective on Goal Achievement in Negotiation* International Association of Conflict Management (IACM) 2019 Conference, Dublin, Ireland
- Lempp F., (2018), *Towards a general agent-based model of negotiation* 2018 Academy of Management (AOM) Annual Meeting, Chicago, USA
- Blackwood K., Lempp F., Gordon M., (2017), *Mediating cases of alleged workplace bullying* Australian & New Zealand Academy of Management (ANZAM) Annual Conference, Melbourne, Australia
- Lempp F., (2016), *Experiences of conflict in Melanesia* 26th General Conference of the International Peace Research Association (IPRA), Freetown, Sierra Leone
- Lempp F., (2015), *Invited keynote address: The Provision of Alternative Dispute Resolution Services by State and Semi-State Institutions* Annual International Conference on Law, Economics and Politics (AICLEP), Oxford UK, United Kingdom
- Lempp F., (2014), *From "And" to "Or": The role of disjunctive goals in negotiation* 25th General Conference of the International Peace Research Association (IPRA), Istanbul, Turkey
- Lempp F., (2013), *A logical representation of conflicts* Annual Conference: Representation, Politics and Violence, Brighton, United Kingdom
- Lempp F., (2013), *Using Logic to Communicate about Conflicting Interests among Parties* 3rd Global Conference on Communication and Conflict, Oxford UK, United Kingdom
- Lempp F., (2008), *Logic-based Conflict Modelling* International Conference on Understanding Conflicts: Cross-Cultural Perspectives, Aarhus, Denmark

Lempp F., (2007), *Conflict Modelling Logic* Annual Conference of the Australasian Association of Philosophy (AAPNZ), Auckland, New Zealand

Lempp F., (2006), *The Structure of International Trade Theory* Annual Conference of the Australasian Association of Philosophy (AAPNZ), Wellington, New Zealand

Books

Published

Craze S., Lempp F., (2014), *Communicating Conflict: A Multi-disciplinary Perspective*, 9781848882751, Inter-Disciplinary Press, Oxford UK

Chapters in books

Published

Lempp F., (2014), Using Logic to Communicate about Conflicting Interests, in: Craze, S. & Lempp, F. (Eds.), *Communicating Conflict: A Multi-disciplinary Perspective*, 9781848882751, Inter-Disciplinary Press, Oxford UK, chapter 11, pp. 127-137

Craze S., Lempp F., (2014), Introduction, in: Craze, S. & Lempp, F. (Eds.), *Communicating Conflict: A Multi-disciplinary Perspective*, 978848882751, Inter-Disciplinary Press, Oxford UK, pp. 7-12

Lempp F., Kengmana L., Boston J., (2011), Considerations of Distributive Justice in the Context of Climate Change Mitigation, in: Boston, J., Bradstock, A. & Eng, D. (Eds.), *Ethics and Public Policy: Contemporary Issues*, 9780864736406, Victoria University Press, Wellington, chapter 6, pp. 125-144

Grants

2016 Research Leave Grant, Massey University (New Zealand)

2006 Victoria University Doctoral Fellowship, Victoria University of Wellington (New Zealand)

2006 Fulbright Doctoral Fellowship (awarded, not accepted), Fulbright Commission (USA)

2006 Carnegie Mellon University Postgraduate Fellowship (awarded, not accepted), Carnegie Mellon University (USA)

2001 Fellowship of the German National Merit Foundation, German National Merit Foundation (Germany)

SCIENTIFIC PRIZES AND AWARDS

Award

2015 Nominated Lecturer of the Year, Massey University, New Zealand

INSTITUTIONAL SERVICE

Track research seminar Coordinator

2017 - 2018 Organisation of Research Seminar Series for the Negotiation Track, IÉSEG School of Management, France

Supervision of Ph.D. Thesis:

2017 Co-director, The impact of Islamic values on ethical decision-making in Malaysian business organizations, Massey University