



**Valon MURTEZAJ**

**Doctorate of Diplomacy**

**Assistant Professor, International Negotiation and Sales  
Management**

v.murtezaj@ieseg.fr

## **EDUCATION**

- 2011** Doctorate of Diplomacy, SMC University, Switzerland
- 2006** MBA IEM, University for Business and Technology & Vienna University of Technology, Kosovo
- 2002** Medical Doctor ( M.D.), University of Prishtina, Medical Faculty, Kosovo

## **PROFESSIONAL CERTIFICATION**

- 2019** Pedagogical Certificate, IESEG School of Management, France
- Leading, Negotiating, Innovating, Harvard Kennedy School
- Intensive Seminar on European Union, College of Europe, Belgium
- American Institute on Political and Economic Systems, The Fund for American Studies, USA
- WIFI IKT, Austrian Chamber of Commerce, Austria

## **RESEARCH INTERESTS**

International Negotiation, Management

## **EMPLOYMENT EXPERIENCE**

### **ACADEMIC:**

- 2005 - 2010** Lecturer, University for Business and Technology, Pristina, Kosovo

### **PROFESSIONAL:**

- 2020 - 2021** Foreign Policy Advisor to the Prime Minister of the Republic of Kosovo, Government of Kosovo, Pristina, Kosovo
- 2016 - 2017** Deputy Minister of Foreign Affairs of Republic of Kosovo, Government of Kosovo, Pristina, Kosovo
- 2014 - 2017** Principal Advisor on Foreign Affairs to the Prime Minister of Kosovo; , Government of Kosovo, Pristina, Kosovo
- 2014 - 2016** Deputy Chief of Staff to the Prime Minister of Republic of Kosovo, Government of Kosovo, Pristina, Kosovo

<b>2006 - 2010</b>	Capacity Building Consultant, UNICEF and Office of the Prime Minister of Kosovo., Pristina, Kosovo
<b>2005 - 2005</b>	Capacity Building Advisor, UNDP and Office of the Prime Minister of Kosovo, Pristina, Kosovo
<b>2004 - 2005</b>	Capacity Building Consultant, OHCHR-Finnish Human Rights Programme, Pristina, Kosovo
<b>2002 - 2004</b>	Senior Advisor- Equal Opportunity, Office of the Prime Minister of Kosovo, Pristina, Kosovo
<b>2000 - 2002</b>	Office Manager/ Programme Officer/ Education and Youth Officer, Save the Children, Pristina, Kosovo
<b>1999 - 2000</b>	Medical personnel, Medicines Sans Frontiers, Skenderaj, Kosovo

## **CONSULTING EXPERIENCE**

---

<b>2008</b>	Consultant, United Nations Development Programme & Japan International Cooperation Agency (JICA), Kosovo
<b>2006 - 2010</b>	Consultant, UNICEF Capacity Building Consultant, Kosovo

## **COURSES TAUGHT**

---

- International negotiation and modern diplomacy
- Applied conflict management theory, Grande ecole
- Conflict management and diplomacy, Msc in negotiation for organisations
- Gestion des conflits, Grande ecole
- International negotiation and diplomacy, Grande ecole
- Leadership and innovative negotiation, Grande ecole

## **INTELLECTUAL CONTRIBUTIONS**

---

### **Papers in refereed journals**

---

#### **Published**

Murtezaj V., (2013), Understanding International Negotiation and Conflict Management Strategies in Diplomacy, Organizational Culture, *International Journal of Knowledge, Culture and Change Management*, 12(2), pp. 45-55

Murtezaj V., (2012), Freedom of Religion in Republic of Kosovo, *Research Journal of International Studies*, (24), pp. 89-94

### **Communications in refereed conferences**

---

#### **International**

Murtezaj V., (2020), "Understanding the role of self-awareness in conflict management" IACM 2020 Annual Conference, Charleston, South Carolina, USA

Murtezaj V., (2020), "The European Union facilitated negotiations for the normalisation of relations between Kosovo and Serbia" IACM 2020 Annual Conference, Charleston, South Carolina, USA

Murtezaj V., (2018), *Role of Emotional Intelligence Competences in Solving Conflicts* IACM 2018 Conference, Philadelphia, USA

Murtezaj V., (2018), *Western Balkans' Berlin Process - A Transformative Cultural Landscape Process* Eighteenth International Conference on Knowledge, Culture, and Change in Organizations, Konstanz, Germany

Murtezaj V., (2018), *Western Balkans' Berlin Process - An intergovernmental conflict solving tool?* IACM 2018 Conference, Philadelphia, USA

Murtezaj V., (2014), *Understanding the Role of Emotional Intelligence in Conflict Management and Diplomacy* IACM 2014 Annual Conference, Leiden, Netherlands

Murtezaj V., (2012), *Understanding International Negotiation and Conflict Management Strategies in Diplomacy* 12th International Conference on Knowledge, Culture and Change in Organizations, Chicago, USA

Murtezaj V., (2011), *Freedom of Religion in Republic of Kosovo*. Religious Freedom in a Pluralistic Age, Brigham Young University and Georgetown University, Provo, Utah, USA

Murtezaj V., (2010), *How Has Globalization Shaped the Course of International Relations: Are We Moving Closer Or Further Apart?* IFAC International Workshop on Supplemental Ways for Improving International Stability - SWIIS 2010, Pristina, Kosovo

Murtezaj V., (2008), *New Leadership for New Business Environment Kosovo PostStatus Economic Challenges*. University for Business and Technology, Pristina, Kosovo

### **Other conference and seminar presentations**

---

#### **International**

Murtezaj V., (2019), *Where do we stand with the dialogue - domestic, bilateral, regional, and international context* International Conference Kosovo-Serbia Dialogue: Normalization or an Aggravated Status , Pristina, Kosovo

Murtezaj V., (2018), *International Conference of PanEuropa-Kosova A Decade of Independence - Kosovo's European Path*, Pristina, Kosovo

Murtezaj V., (2018), *Understanding the role of emotional intelligence in conflict management negotiations in diplomacy* Faculty of Economics, University of Ljubljana, Ljubljana, Slovenia

Murtezaj V., (2011), *Religion Policy Colloquium* Georgetown University, Washington D.C., USA

Murtezaj V., (2009), *Kosovo realities and perspectives* University Paris Diderot Paris 7, Paris, France

Murtezaj V., (2009), *Kosovo realities* Diplomatic Academy of Vienna. Vienna School of International Relations, Vienna, Austria

Murtezaj V., (2009), *Situation of Roma in Europe* French Cultural Institute in Vienna under the official patronage of the Diplomatic Academy of Vienna, Vienna, Austria

### **Refereed proceedings**

---

#### **Published**

Murtezaj V., (2010), *How Has Globalization Shaped the Course of International Relations: Are We Moving Closer Or Further Apart?*, in: ScienceDirect(Eds.) in *IFAC - Proceedings Volumes, Elsevier Ltd., chapter Volume 43, Issue 25, pp. 145-148*

### **Chapters in books**

---

#### **Published**

Murtezaj V., (2021), *Foreign Policy*, in: Republic of Kosovo: Facts and Figures, Konrad-Adenauer-Stiftung & German-Kosovar Business Association(Eds.), *Republic of Kosovo: Facts and Figures, N/A, Konrad-Adenauer-Stiftung & German-Kosovar Business Association, Pristina, chapter 3, pp. 22-29*

### **Research reports**

---

Murtezaj V., (2010), *Unicef and Government of Kosovo: Report on the implementation of UN Convention on the Rights of the Child in Kosovo*, Unicef and Government of Kosovo

Murtezaj V., (2009), *Situation Analysis of Child Rights in Kosovo*, Government of Republic of Kosovo

Murtezaj V., (2009), *Situation Analysis of Human Rights in Kosovo*, Unicef and Government of Republic of Kosovo

Murtezaj V., (2008), *Basic Information Survey for Kosovo for the Preparation of JICA's Future Assistance*, Japanese International Cooperation Agency and UNDP

Murtezaj V., (2008), *Policy Development, Monitoring and Evaluation methodology (ies) within the Government of Kosovo*, UNDP (United Nations Development Programme)

Murtezaj V., (2008), *Report on the implementation of the UN Covenant on Economic, Social and Cultural Rights*, Unicef and Government of Republic of Kosovo

Murtezaj V., (2006), *Situation Analysis for the Strategy on the Public Administration Reform in Kosovo*, Government of Kosovo

Murtezaj V., (2006), *Western Balkans Social Exclusion Review*, DFID (United Kingdom)

Murtezaj V., (2004), *Combating Corruption in Kosovo- A citizen's Perception Survey*, UNDP

Murtezaj V., (2003), *Household Survey on Improving Service Delivery in Kosovo- Kosovo Mosaic*, Government of Kosovo and UNDP

## **Working papers**

---

Murtezaj V., (2014), *Understanding The Role Of Emotional Intelligence In Conflict Management And Diplomacy.*, IESEG School of Management

## **SCIENTIFIC PRIZES AND AWARDS**

---

### **Honor**

2017 Officer of the National Order of Merit of French Republic, President of the French Republic, France

2017 Alumni Hall of Fame Membership, Diplomatic Academy of Vienna, Austria

## **PROFESSIONAL MEMBERSHIPS**

---

2019 United Europe, Germany

United Europe, Germany

## **EDITORIAL ACTIVITY**

---

### **Associate Editor in an academic journal**

Change Management - An International Journal Volume 12, USA

### **Reviewer in an academic journal**

2021 International Journal of Conflict Management, United Kingdom

2019 The Organization Studies Journal Collection. Common Ground Research Networks., USA

2018 The Social Sciences Collection , USA

- 2019 Interdisciplinary Social Sciences Journal Collection. Common Ground Research Networks., USA

### **Reviewer in an book / textbook**

2018 - 2019 Mustafa, M. (2019). *The Kosovo-Serbia Dialogue at a Crossroad*. Dukagjini Publishing House, ISBN 978-9951-05-272-6., Kosovo

2013 Zeneli, I. (2013). *Foundations of Management - Management of Education Institutions*, Libri Shkollor, ISBN 978-9951-07-971-6. Pristina, Kosovo., Kosovo

## **PROFESSIONAL SERVICE**

---

### **Committee/task force member**

**2019** Best paper award committee member - 32nd Annual Conference of the International Association for Conflict Management, Ireland

### **Keynote address**

**2019** "EU Common Security and Defence Policy". United Europe and Embassy of Austria in Paris, France

**2016** University of Iowa Provost's Global Forum. The Nation, the State, and the Global Redefinition of Self-Determination. Kosovo Case. , USA

### **Reviewer for an academic conference**

**2019 - 2020** IACM 2020 Annual Conference, USA

**2019** 32nd Annual Conference of the International Association for Conflict Management, Ireland

**2018** 31st Annual Conference of the International Association for Conflict Management, USA

**2012** 14th Annual International Leadership Association Global Conference, USA

IACM 2021, USA

## **INSTITUTIONAL SERVICE**

---

### **Extensive media communication**

**2019** Regularly provided analysis in the field of international relations, IESEG School of Management, France

Diplomacy and peace talks, IÉSEG School of Management, France

Extensive media communication on international affairs, IÉSEG School of Management, France

### **Participation in the development of an academic program**

Dual degree program, IÉSEG School of Management, France